# **Home Selling Checklist**

### **Before Listing**

- [] Hire a Real Estate Agent
- [] Get a professional home evaluation
- [] Research neighborhood home sales
- [] Schedule a pre-listing home inspection
- [] Gather necessary documents (deed, survey, etc.)

### **Home Preparation**

- [] Deep clean every room
- [] Declutter and depersonalize spaces
- [] Repaint walls in neutral colors
- [] Complete minor repairs (leaks, squeaky doors, etc.)
- [] Enhance curb appeal (landscaping, painting)

## Staging

- [] Stage living areas for maximum appeal
- [] Highlight key features (fireplace, built-ins)
- [] Arrange lighting for warm, inviting atmosphere

## **Marketing Preparation**

- [] Hire a professional real estate photographer
- [] Create a compelling listing description
- [] Plan open houses and private showings

#### **Selling Process**

- [] Review offers carefully
- [] Negotiate inspection repairs
- [] Finalize closing documents
- [] Schedule move-out and utility transfers